

## Your sales team **Middle East**

Your dedicated team of regional broker consultants will maintain regular contact with you to help you generate profitable sales opportunities.



**COLIN WARD**  
**BUSINESS DEVELOPMENT MANAGER**

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Colin is responsible for the phenomenal growth in sales of William Russell's Global Plans in the UAE since his appointment in 2008. Colin has a wealth of experience in the health and protection insurance marketplace, and relishes the challenge of building opportunities and securing business.

Originating from Manchester in the UK, Colin's never short of a word or two. He's a keen sportsman and particularly enjoys snowboarding.



**DOREEN MBOSS**  
**CORPORATE ACCOUNT MANAGER**

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Doreen boasts 5 years of broker-facing health insurance experience, with her last year and a half in the expatriate marketplace.

She is responsible for managing corporate accounts with you, to help us both generate opportunities for profitable and sustainable business growth. An expatriate herself, Kenyan born Doreen has lived in Dubai for 4 years with her family.

### **DUBAI SALES DEPARTMENT**

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